

	Discounts	STANDARD QUOTE (incl. in Rate)	Extras
<b>Session/Studio</b>	-	Professional Home Studio	Directed Sessions External Studio <sup>1</sup>
<b>Recordings</b>			
- Difficulty	-	Standard	Technical / Medical / Financial "Excess" numbers & acronyms <sup>2</sup>
- Length/Quantity	Bulk	Standard	-
<b>Post-Production</b>			
- Editing	Rough Cut (as recorded, Raw)	Clean Cut (no: burps, breaths, boo-boos)	Polished (processing, effects, music)
- File Splits	-	5 free	\$1 / file
- Pickups	-	Re-takes / Corrections (my error)	Changes & Revisions
- Delivery	-	24hr turnaround (or less) on small projects <sup>3</sup>	Rush Delivery
<b>Usage &amp; Buyout</b>	Indie Non-profit <sup>4</sup>	<input checked="" type="checkbox"/> 1 Platform/Media <input checked="" type="checkbox"/> Term (per contract) <input checked="" type="checkbox"/> Non-broadcast/non-paid-ad <input checked="" type="checkbox"/> Audience (per contract)	+ Add'l platforms/media + "In perpetuity"/Exclusivity + Paid placement
<b>Other</b>	Loyalty Rates	(no extra fees for payment processing)	ADR Translation Services

1. No charge to come to your (local) studio; \$200/hr minimum for a third-party studio

2. No extra charge for minimal numbers/acronyms (counted as single words).

More than 5 - billed as spoken [ex: 123 > "one hundred and twenty three" (5 words); ABC > "ay, bee, cee" (3 words); D.A.R.E. > "Dare" (1 word)]

3. Small project = approx. 1 Finished Hour (or less than 10K words)

4. Special rates available for qualified projects